

TRAMS			
Does your company have any experience in dealing (purchasing/selling) with Second-Hand Trams?			
Yes		No	
If yes, could you give some information on	Year of deal: Age of vehicles at time of deal: Number of dealed vehicles: Type of vehicles:	If no, could you give us an indication, why you did not deal with Second-Hand Trams	Purchase: No need for replacing old fleet Purchase of new vehicles Price too high Other: _____
If yes, how did the trade come about?			Sale: No potential buyer Price too low Other: _____
Do you see any demand/offer for Second-Hand Rolling Stock in your company in the future?			
Yes		No	
From/to where do you intend to procure/sell the Second-Hand Trams?		If no, could you give us an indication, why you do not intend to deal with Second-Hand Trams	Purchase: No need for replacing old fleet Purchase of new vehicles Price too high Other: _____ Sale: No potential buyer Price too low Other: _____
What do you think are the main problems in trading Second-Hand Rolling Stock?			
Lack of interoperability Transport of Rolling Stock Lack of economic efficiency Lack of information Lack of spare part supply Other reasons: _____			

Do you think an Internet-Platform for Second-Hand Trams would be useful? Could you please give a brief explanation?			
Yes, very useful	Yes, useful	No, not very useful	No, not useful at all
If you considered dealing with Second-Hand Trams, would your company be willing to pay for brokering services and if yes, how much (in % of the deal)?			
Yes _____ % of the deal		No	
If you considered dealing with Second-Hand Trams, would your demand/offer mainly focus on			
Large groups of vehicles (>10)	Small group of vehicles (>3)	Single vehicles	
If you considered dealing with Second-Hand Trams, would your demand/offer mainly focus on			
Tatra/CKD-typed vehicles	Duewag-typed vehicles	Other-typed vehicles: (which type and manufacturer if possible)	Not focussing on any types

Where are the most efficient sources for Spare Parts form Trams?			
Trams purchased First-Hand from manufacturer		Trams purchased Second-Hand (if you employ Second-Hand Rolling Stock)	
Manufacturer of spare parts Manufacturer of trams discarded vehicles fabricated in own workshops PT operator † Other: _____		Manufacturer of spare parts Second hand spare parts Manufacturer of trams discarded vehicles fabricated in own workshops seller of vehicles PT operator † Other: _____	
Do you see any demand for Second-Hand Spare Parts in your company in the future?			
Yes		No	
From/to where do you intend to procure/sell the Second-Hand Spare Parts		If not, could you give us an indication, why you do not intend to deal with Second-Hand Spare Parts	No demand/supply Purchase of new spare parts No economic efficiency Other: _____
What do you think are the main problems in trading Second-Hand Spare Parts?			
† Lack of economic efficiency Lack of information † Other reasons: _____			

Comment [b1]: eigentlich würde ich second-hand etc. eher klein schreiben

Do you think an Internet-Platform for Second-Hand Spare Parts would be useful? Could you please give a brief explanation?			
Yes, very useful	Yes, useful	No, not very useful	No, not useful at all
If you considered purchasing/selling Second-Hand Spare Parts, would your company be willing to pay for brokering services and if yes, how much (in % of the deal)?			
Yes _____ % of the deal		No	
If you considered dealing with Second-Hand Spare parts, on which kind of spare parts would your demand/offer mainly focus on			
If you considered dealing with Second-Hand spare parts, would your demand/offer mainly focus on			
spare parts for Tatra/CKD-vehicles	Spare parts for Duewag-vehicles	Spare parts for vehicles from other manufacturers (which type and manufacturer if possible)	Not focussed on any types

Any other comments?